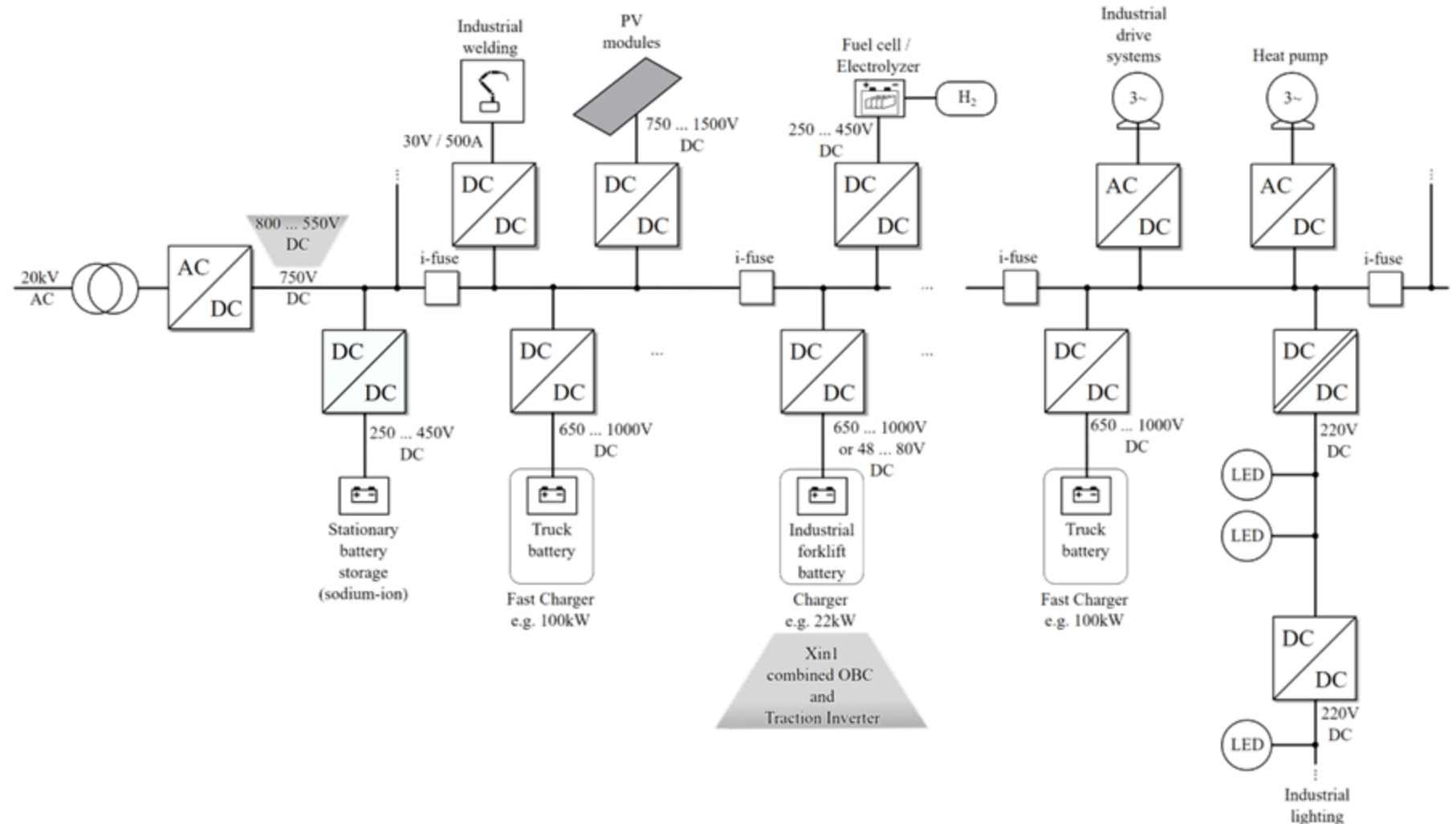


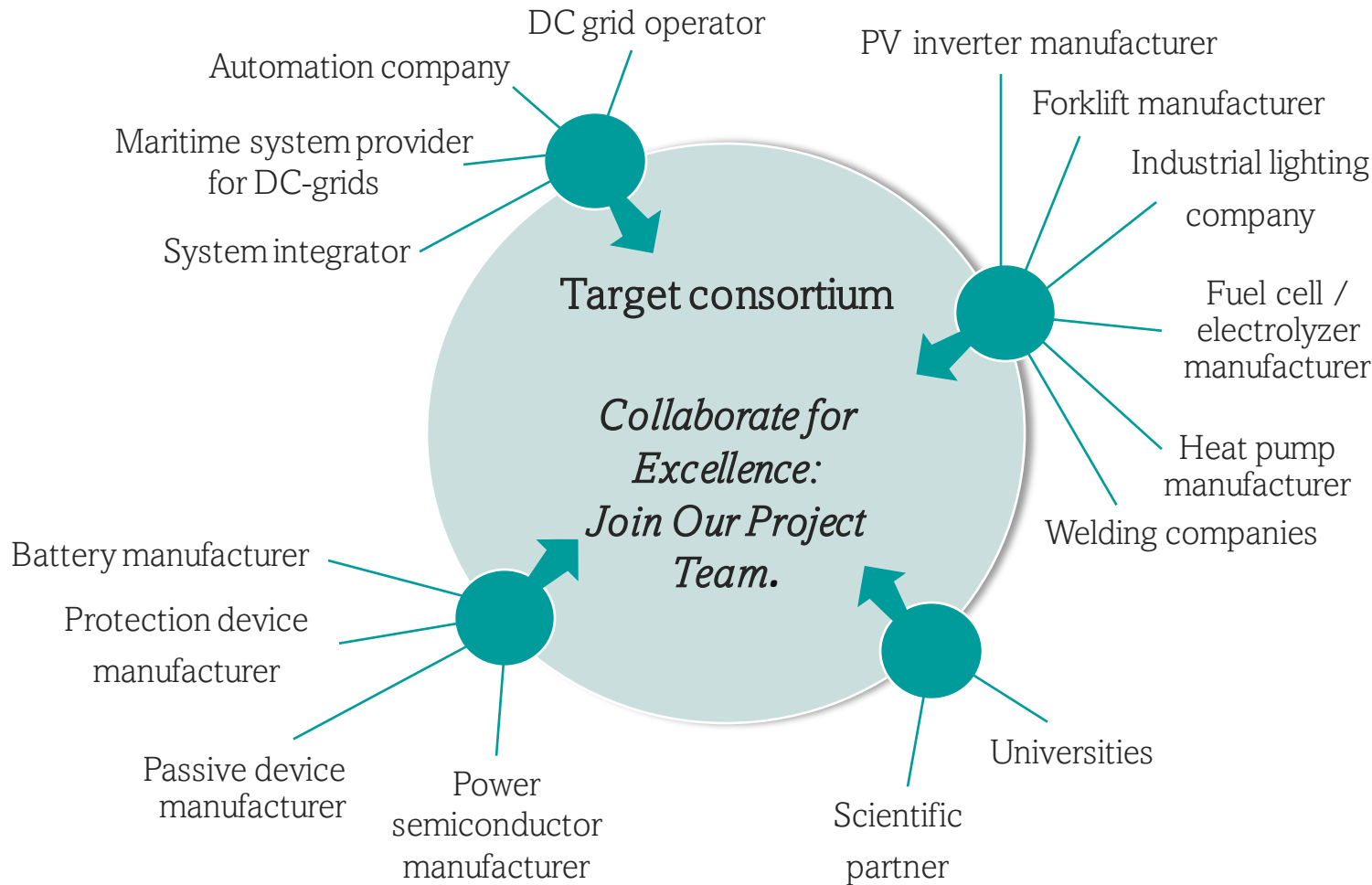
Powering Tomorrow: Revolutionizing Energy with a DC Microgrid

POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID

Scope: The project focuses on efficient energy conversion, designing versatile converters, optimizing system integration for demanding applications, and studying subsystem interactions.



POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID



We are looking for
innovative and
ambitious companies



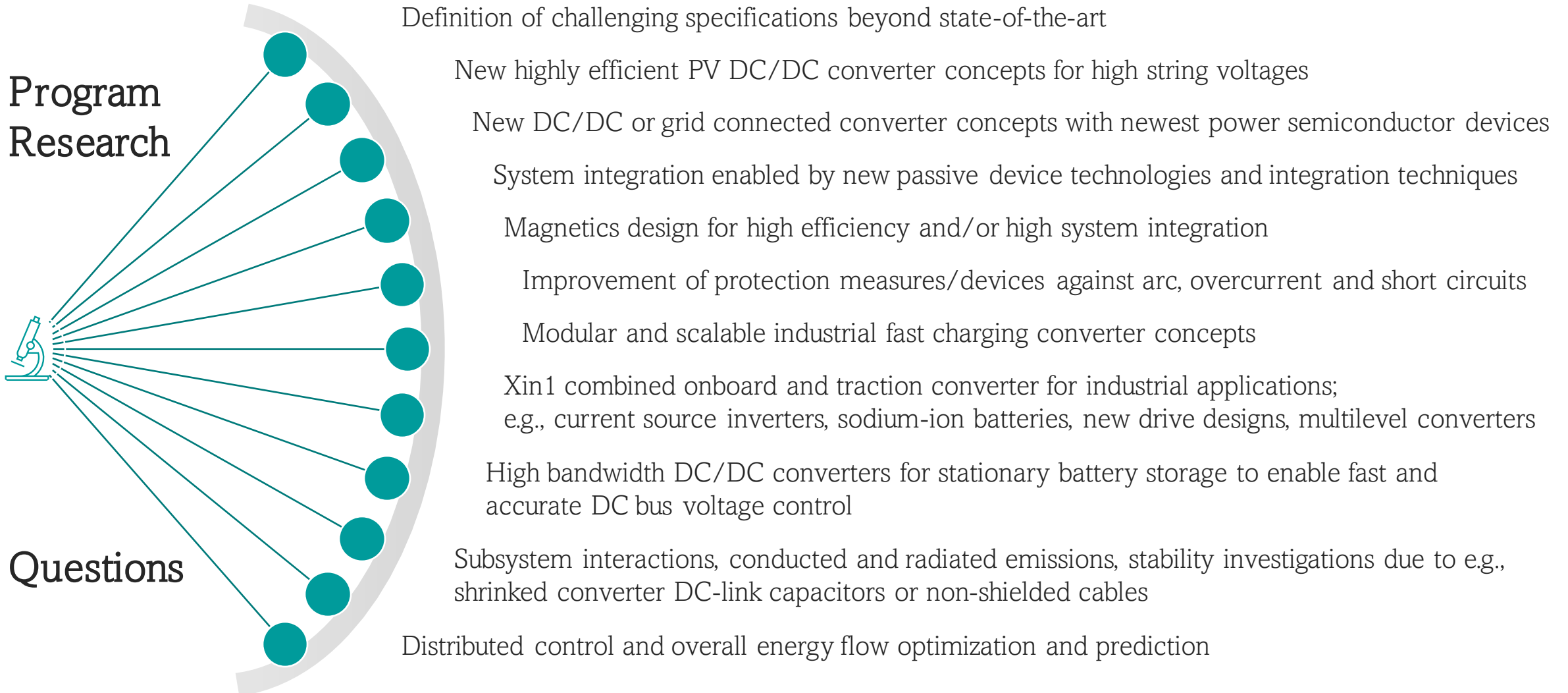
all over the world.

POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID

Name	Use Cases	AC/DC conversion	Non-isolated DC/DC converters	Isolated DC/DC converters	DC/AC conversion
Description	Definition of use cases and demonstrators	Highly efficient bidirectional energy conversion for a varying DC voltage	High performance and energy efficient DC/DC conversion for varying DC port voltage	Highly efficient isolated DC/DC converter with high system integration and high current capabilities	Highly efficient DC/AC converter (drive systems) with high integration, modularity and potentially integrated charging functionalities
Output	Specification document	Grid connected isolated AC/DC converter	PV, battery storage, fuel cell, charging converters/inverters	Industrial lighting, welding converters	Forklifts, industrial drives, heat pump inverters

Example draft. Use cases, structure and possible outputs will be detailed during consortium build.

POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID PROGRAM



POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID PROGRAM

Ambition:

- ≡ International consortium comprising industrial partners along the value chain
- ≡ Target: ~ 10 Partners in the program
- ≡ 4 years project duration
- ≡ Universities and academic partners are eligible to participate (special contribution model applies)
- ≡ PhD students within project possible - supervised by academic partners

Expected economical contribution of industrial partners:

- ≡ Average cash contribution of 80k€ per year
- ≡ Minimum cash contribution of 50k€ per year

Advantages for the industry:

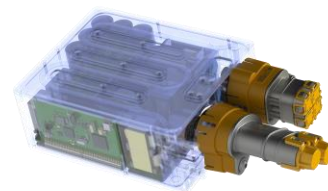
- ≡ Competitive advantage
easier and quicker exploitation of upcoming products, by utilization of generated IP
- ≡ Risk mitigation
early targeting of technical problems for an upcoming market
- ≡ Innovation
future technologies and exploration of emerging trends
- ≡ Partnership
cooperation in a pioneering and efficient eco-system
- ≡ Market demand
cost optimized system through intelligent converters controlling the energy flow
- ≡ Sustainability
providing solutions for a more efficient and ecological future

POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID PROGRAM

OUR business model - SAL Cooperative Research

- ≡ Applied Research (TRL 3 - 6)
- ≡ Projects customized to company needs
- ≡ Optional participations of universities as scientific partners
- ≡ 50/50 co-financing
- ≡ No funding application needed, no waiting time
- ≡ IPR rules compliant to state-aid-laws

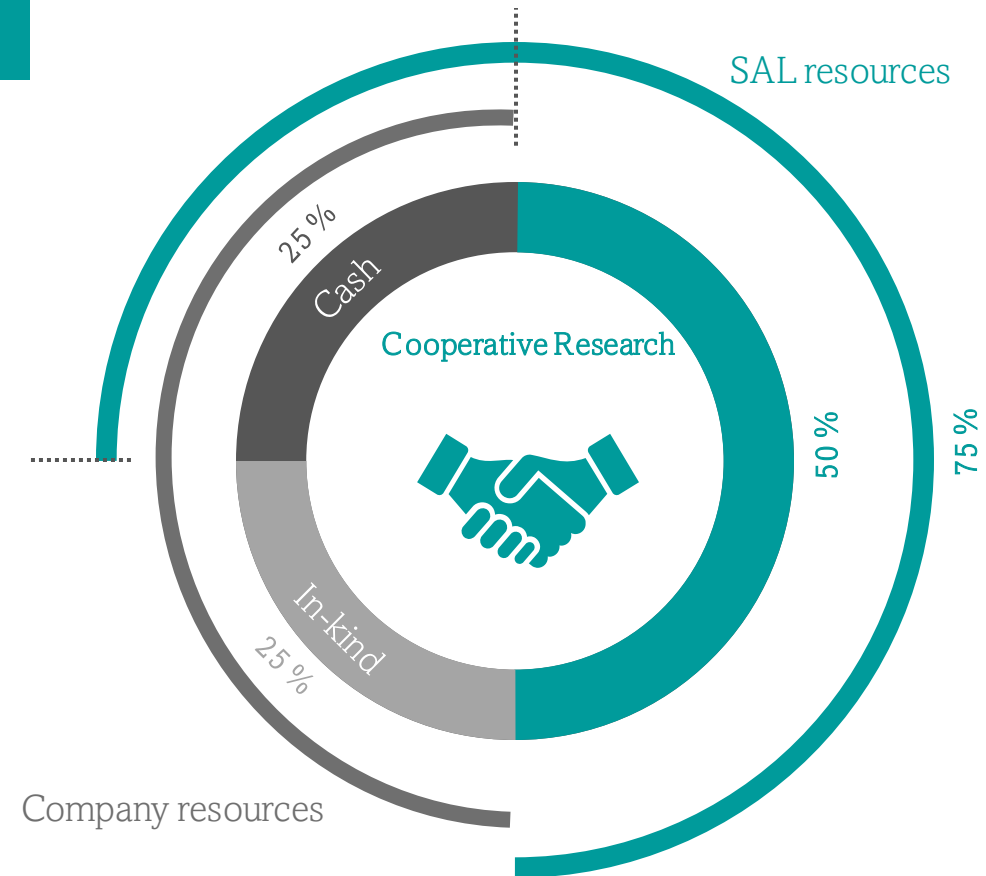
Click here for an example project:
[Tiny Power Box 1](#)



TO PUT IT IN NUMBERS*:

€ 100 k	In-kind contributions by company
€ 100 k	Cash by the company
€ 200 k	Co-financing by SAL (in-kind contributions)

€ 400 k Project Volume



*400 k project volume as example

POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID PROGRAM

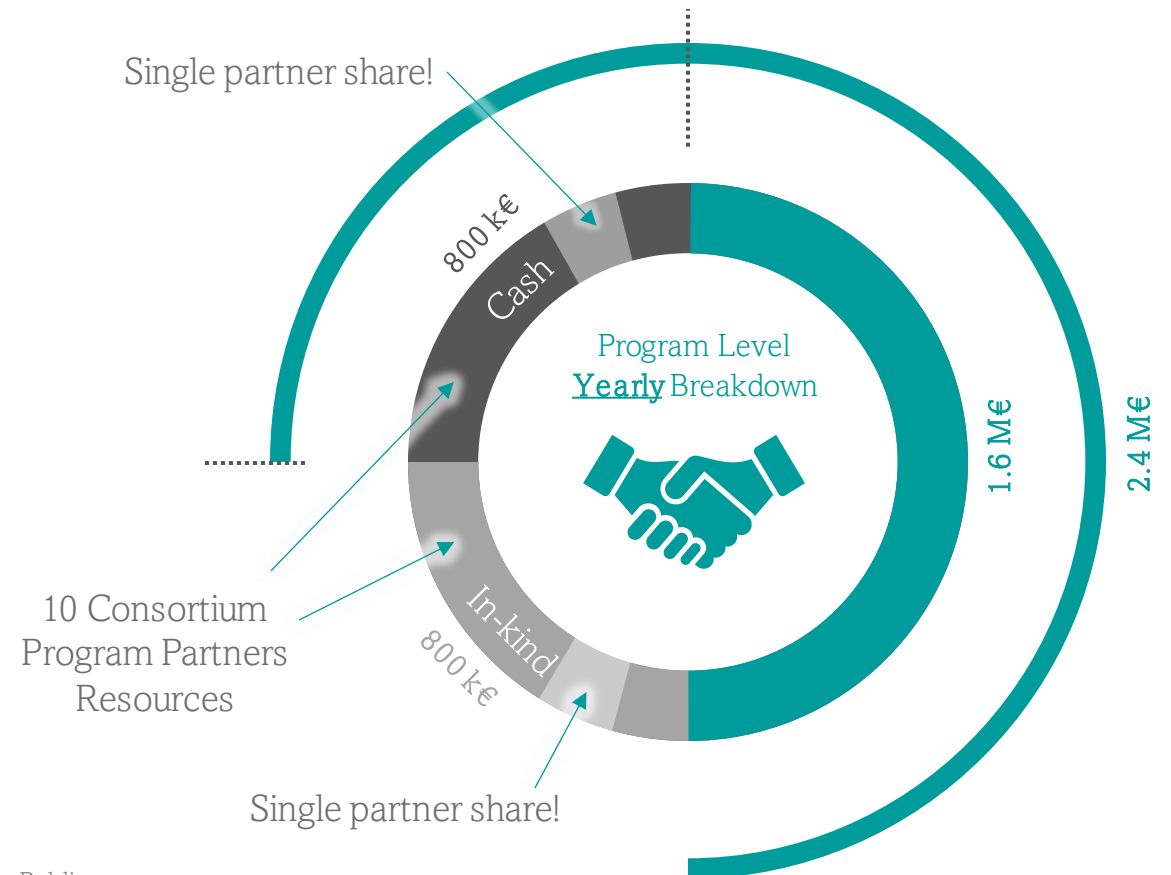
Example:

- ≡ Assumption: 10 industry partners joining the program
- ≡ Average cash contribution of 80k€ each, per year
- ≡ 4 years duration

Total Program volume:	12.8 M€
Total partner cash contributions:	3.2 M€
In-Kind partner contributions:	3.2 M€
Co-financing by SAL:	6.4 M€

High leveraging factor:
with 320k€ cash contribution in total -
participation in 12.8M€ project

Consortium partners:



POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID PROGRAM

Intellectual Property Definitions

Background (BG)

- ≡ All pre-existing knowledge and IP a partner contributes to the project
- ≡ Necessary to perform the project
- ≡ Needs to be identified, substantiated and listed in the project description and consortium agreement

Foreground (FG)

- ≡ All results obtained during the execution of the project
- ≡ Foreground is to be reported to the steering committee (i.e., project deliverables)
- ≡ Types of IPR protection: patent, copy right, trademark, trade secret

Ownership

- ≡ Each partner is and remains sole owner of own Background and Foreground IP
- ≡ Exception: co-ownership when Foreground is created by two or more parties and when it is impossible to divide and unambiguously attribute parts of the results to each partner

Access Rights During project execution

- ≡ License to Background and Foreground free of charge

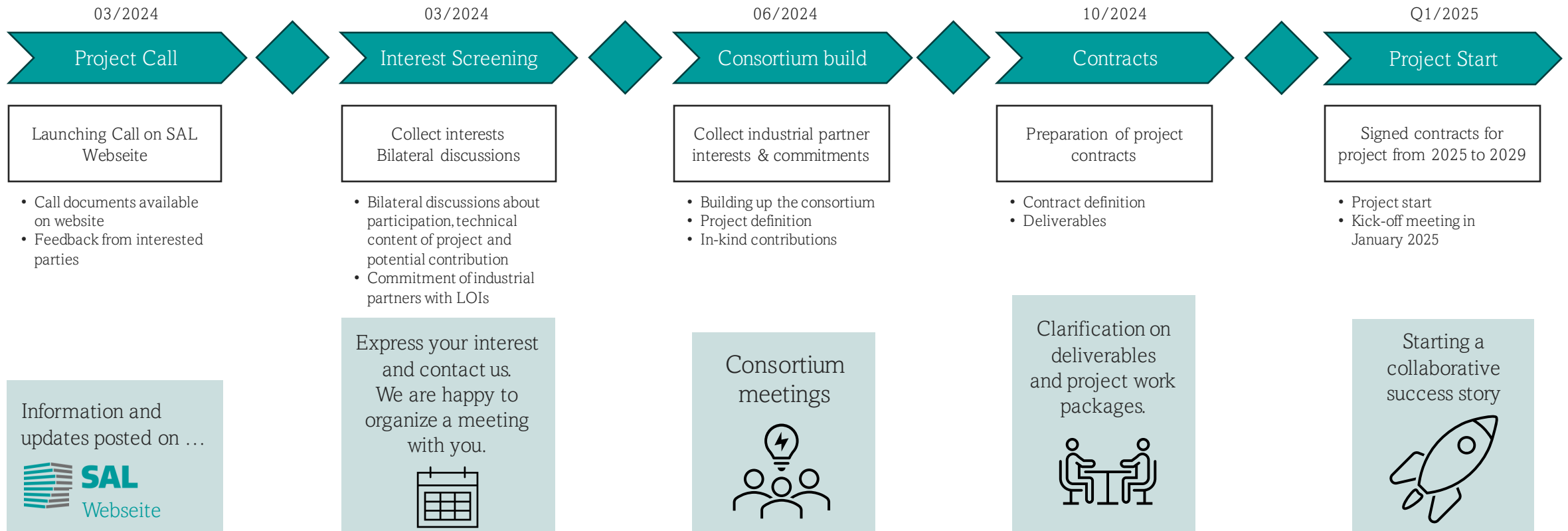
For valorization after project of a Party's own Results

- ≡ Access-Rights/License to SAL's Background (on Fair and Reasonable terms) and Foreground granted free of charge in the area of interest upon fulfillment of balance project contributions regarding tasks and financial commitments (non-exclusive license)

POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID PROGRAM

Timeline

Steps towards new cooperative research project



POWERING TOMORROW: REVOLUTIONIZING ENERGY WITH A DC MICROGRID PROGRAM

Interested? Please contact us.

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